



THE BOILING TAP COMPANY

Business & Equipment Information Document

THE BOILING TAP COMPANY

The Boiling Tap Company established in 2015, is a family run business built on core values of service, customer care, innovation and integrity.

Created with the sole purpose to design and innovate market leading technology within the water dispensing industry, we created a management team with a combined wealth of over 55 years industry knowledge enabling The Boiling Tap Company to propel forwards to become a first class choice within the industry.

The Boiling Tap Company delivers a level of system quality, reliability, service and customer aftercare that is unrivalled, we do this because unlike other companies we can simply not afford to provide anything less than 110% at all times.

For this reason, we see every client as not just an account name and number but as part of the fundamental building blocks of our business and future and is why numerous clients have moved away from the traditional choices and have entrusted us with their staff's wellbeing and hydration within their workplace.

Our clients range from global businesses, small medium enterprises to private residential properties yet not one division is more important to us than the other and it is this customer based business ethos that enables us to keep winning new business.

Alongside our dispense technology we also provide market leading filtration that enhances the users experience in taste and quality while providing the purest drinking water available.



WELLBEING IN THE WORKPLACE

With growing recognition within the UK of the importance of staff wellbeing inside the workplace, companies are now encouraging their management teams to actively look at how they can promote and enhance the staff environment to maximise the benefits to staff.

Following a recent comprehensive Government study that suggests that improvement in staff wellbeing results in improved performance, productivity and quality.

At THE BOILING TAP COMPANY we understand that a key element of staff wellbeing in the workplace is encouraging staff to drink plenty of water throughout the day which is why we invest heavily in the research and development, aesthetics and purification on our systems to enhance staff experience and provide assurance that the water source that they are drinking is of the highest quality and is delivering the purest water available.

Benefits of drinking water:

- Improves energy
- Helps digestion
- Aids weight loss
- Improves mood
- Helps reduce toxins in the body
- Regulates body temperature
- Increases levels of mental alertness
- Reduces stress
- Relieves fatigue



A SAMPLE OF OUR CLIENT

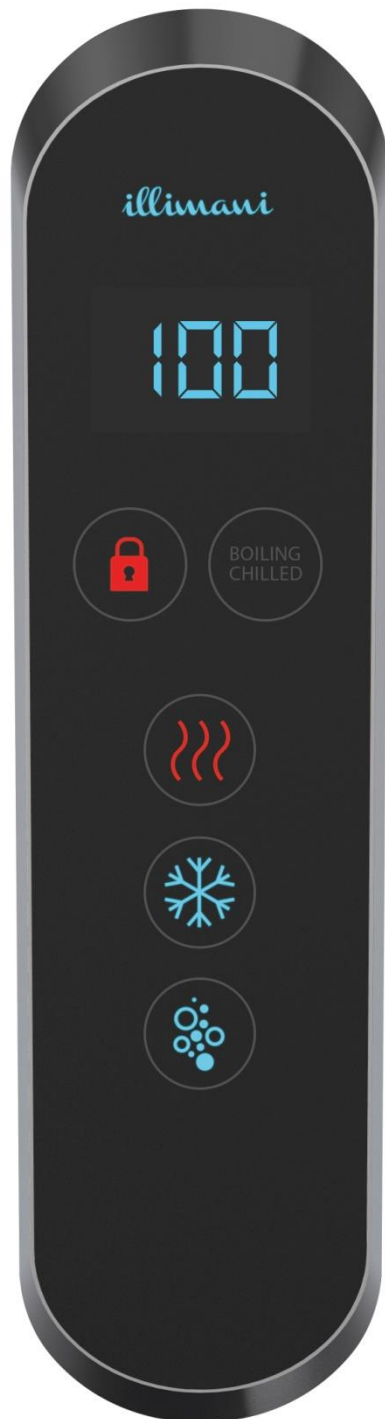


TOKIO MARINE
HCC



JUST EAT





illimani

illimani tap... our multi-function water solution that can dispense ambient, chilled still, sparkling and boiling water from a single tap.

Features

- Guarantee Elimination of Limescale
- Touch screen user face technology
- Sleep mode as standard reducing power consumption during inactivity
- Patented twin tank boiler technology dispensing 4 cups per minute at up to 98°
- Unique energy efficient hot water solution reducing power consumption by 34% compared to other leading brands
- Unrivalled boiler technology enabling an immediate draw of 4 litres, 50% higher than the 1.9 litre industry standard
- Hot water safety feature as standard
- Plumb to waste drip tray
- Installed in modular format to enable installation in 95% of all locations
- Chilled water system dispensing 40 litres per hour
- No ventilation required on specific models eliminating the requirement to install grills in cupboard doors
- Flawless water flow with zero splash
- Electronic leak detection with stainless steel inline cupboard unit lining as standard on all models
- Multiple font colours available on request
- Internal electronic waste solution with auto shut down and alarm for areas where waste is unavailable
- Ultra modern design
- Highly durable steel base cabinets for all models to enable floor standing installations



illimani OPTIONS

The Ultra High Capacity

THE BOILING TAP COMPANY understands that not all offices are the same and daily use in highly populated areas can seriously affect the performance output of a standard boiling or chilled system. Due to this THE BOILING TAP COMPANY launched our ultra-high boiling and chilled capacity technology. This new technology is designed for office floors that have 70-100 plus staff in place, utilising this high volume technology a client can insure that they have a solution in place that will provide the required volumes at points throughout the working day and even at peak times. The ultra-high capacity boiling system incorporates a 10 litre tank however unlike other UK brands THE BOILING TAP COMPANY'S system delivers an unrivalled immediate dispense draw off of 8 litres of boiling water with a full refresh back to full capacity in under 4 minutes.

For areas that need maximum chilled water dispense the new ultra-high capacity chilled water solution incorporates the most up to date technology including natural gases and

low energy equipment. Alongside these key design elements, the ultra-high capacity system provides an unparalleled level of chilled water per hour of 80 litres at 5°.

Coloured Dispense Fonts

We understand that not all client tea points or kitchens are the same and that designs can be worlds apart from one project to another. It is for this reason why in 2017 we launched our coloured dispense font options. This enables clients, designers or architects to choose a font colour that will match the environment, at present we are able to provide a number of options ranging from our standard chrome finish to black and even red.

The illimani TALL TAP

The TALL tap is the perfect illimani enhancement for clients that wish to offer their staff the facility to fill large bottles. This upgrade solution can also be utilised by the end user within low to medium level hospitality environments to fill a range of purposely designed elegant bottles with either still or sparkling water for client refreshment requirements within their client meeting rooms. THE BOILING TAP COMPANY can on request transform a standard bottle to a bespoke design which incorporates not only a client's logo but also a personalised environmental statement which is a perfect marketing opportunity to showcase not only a company logo but environmental goals.

illimani RENTAL PACKAGES

THE BOILING TAP COMPANYS fully inclusive rental package has been designed to provide the end user full peace of mind that every aspect from installation to service is covered in one simple weekly fixed fee without the need for capital outlay at the start. This option is perfectly suited for companies that either require multiple system installations, have set budget allocation or just simply wish to manage the cost over a set period.

All Pricing submitted to clients are subject to THE BOILING TAP COMPANYS terms and conditions and are based on a minimum term rental duration period of either 36 or 60 months and incorporates the following:

Site survey

Installation (Monday-Friday)

Full PPM care

Parts and labour warranty

Complete service call out warranty

Electronic leak detection & stainless steel cabinet lining tray

Drip tray assembly

Patterned 5 stage hot water purification system

0.5 Submicron chilled water filter



Purchase Package Information

THE BOILING TAP COMPANY can provide a fully inclusive purchase package which has been designed to provide the end user full peace of mind that every aspect from installation to service is covered. This option is perfectly suited for companies that prefer to own their own equipment or are either in the process of a refurbishment or office move and have a project budget allocation for equipment.

All Pricing submitted to clients are subject to THE BOILING TAP COMPANYS terms and conditions. Maintenance packages are applicable from the date of initial system purchase.

Illimani system purchases are inclusive of:

- System equipment
- Electronic leak detection & stainless steel cabinet lining tray
- Equipment delivery
- Drip tray assembly
- Patterned 5 stage hot water purification system
- 0.5 Submicron chilled water filter

The installation package is inclusive of:

- Pre-installation survey
- Installation during standard working hours (Monday-Friday)
- Cutting of work top for dispense font fixing excl stone based work tops (stone based drilling is charged at the additional charge of £195 per system installation)
- System Ventilation (on all ultra-high capacity systems)

THE BOILING TAP COMPANY total care maintenance package includes:

- 1 No. Hot water purifier changes per annum per system
- 1 No. Chilled water filter changes per annum per system
- Unlimited service response calls
- Parts and labour warranty
- Dedicated customer care contact centre
- Quarterly management information

CLIENT AFTERCARE



Alongside all installations THE BOILING TAP COMPANY prides itself on the high level of aftercare service we provide our clients.

Account management:

Every client is seen as a key client to our business, therefore, we provide all our clients whatever their size full account management which covers regular reviews that can be held every 3, 6 or 12 months, quarterly review management information covering PPM, service and technical related information is provided as standard.

Nationwide coverage:

As standard we provide all clients our nationwide service package, on reporting a service fault on the equipment our in-house service team will in the first instance try and resolve over the phone to enable reduction in downtime, if an engineer visit is required, one of our multi skilled technical service team representatives will visit site.

Service and response times:

Our specialist service team phone operators provide a full support that runs alongside our 24-48 hour service response time

Training:

During the installation process our installation engineer will provide full staff training on basic service related issues, dispense font cleaning, system operations, CO2 replacement and reporting a service fault.

INSTALLATION OPTIONS



Every installation is different and due to this our **illimani** range of systems have been specifically designed to be installed within a standard 600mm under-counter kitchen cupboard on all standard systems or within an 800-1000mm space for our ultra-high capacity range of equipment.

As part of our installation, THE BOILING TAP COMPANY will as standard provide a full pre-installation site survey to ascertain the space available and location of where the equipment is to be sited. During this our highly trained installation engineers will find a suitable space allocation within the kitchen that will house all system equipment and based on the modular installation format means that installation can be achieved in over 95% of all locations.

Services required for installation:

- 15mm mains water connection
- 3 No. 13amp single switched sockets
- Trapped waste upstand

Specifications sheets are available for each model upon request.